

YOUR MARITIME PROJECT & FINANCING SOLUTION

You are a shipowner or maritime contractor?

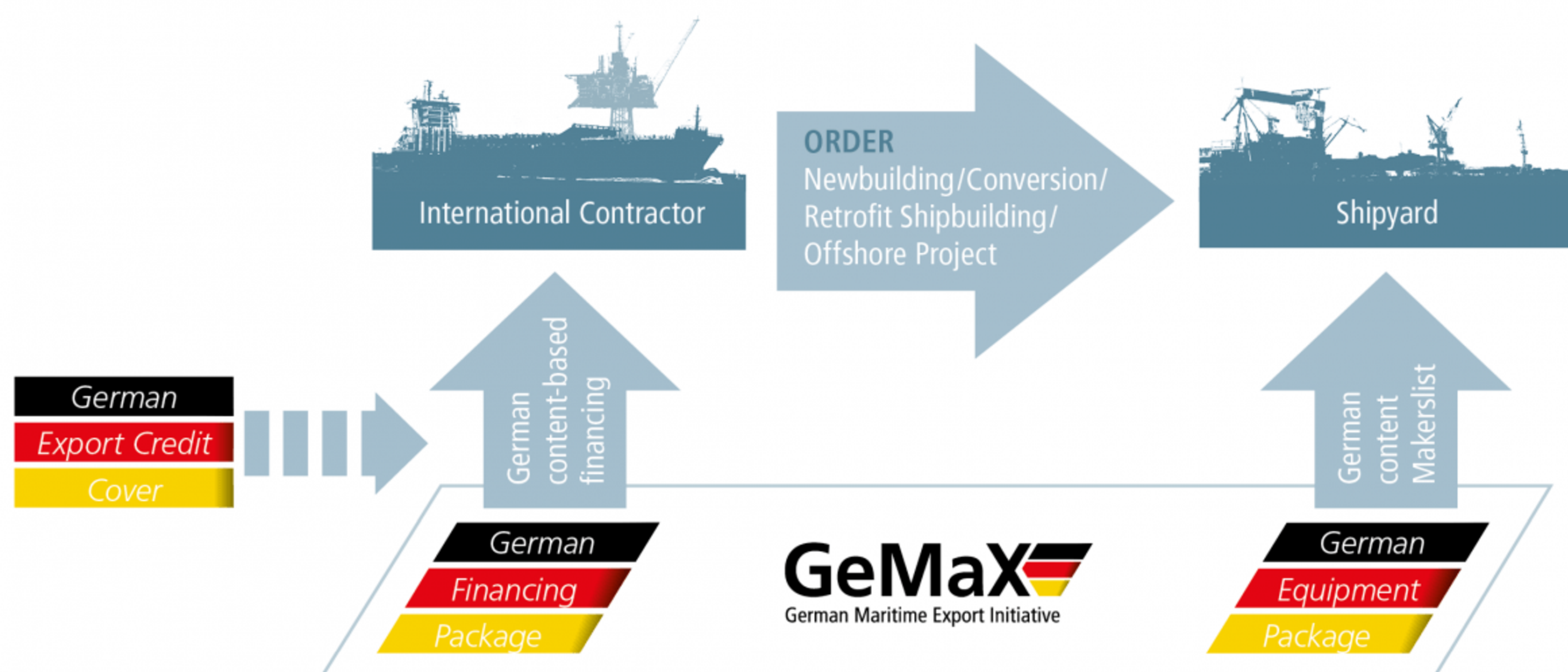
GeMax can help you get access to German maritime equipment and long-term project financing in a single package.

Do you run a shipyard, design company or maritime consultancy ?

Support your customers by introducing GeMaX as a solution for long-term project financing made in Germany

BENEFITS FOR SHIPOWNERS OR MARITIME CONTRACTORS

- **Export credit cover**
- **Reliable Equipment**
- **Leverage a worldwide network**



PUT YOUR PROJECT ON A SOLID BASE

Ship newbuilding, retrofitting, conversion or offshore projects all have one thing in common: Apart from convincing concept and design they require a solid long-term financing solution that is consistent with market conditions and a good fit for the project. A successful design, on the other hand, depends on reliable equipment and components with guarantee safe and efficient operation.

German financing and German equipment meet these challenges

To bring these two key elements together German marine equipment suppliers within the VSM and German KfW-IPEX bank have teamed up to form the **German Maritime EXport Initiative**, or GeMaX, which provides a platform for both, marine Equipment and equipment-based project financing.



“Powered by VSM” means that a project team within the VSM, the German Shipbuilding and Ocean Industries Association (Verband für Schiffbau und Meerestechnik), is developing opportunities for shipbuilding and offshore projects, coordinating projects and assisting international contractors in sourcing equipment and financing.

German content Maximisation will allow you as a contractor to benefit from reliable equipment and a solid, custom-tailored financing solution.

GeMaX – German Maritime Export Initiative

c/o Verband für Schiffbau und Meerestechnik e. V.

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